

## LIGHT MANUFACTURING IN TRINIDAD & TOBAGO







#### **CONTENTS**

- InvesTT
- General Information
- Light Manufacturing Industry
- Phoenix Park Industrial Estate
- Incentives

#### **InvesTT Your Partner In Business Facilitation**

#### **Operational**

Approvals & Applications Liaise with government agencies Advocacy



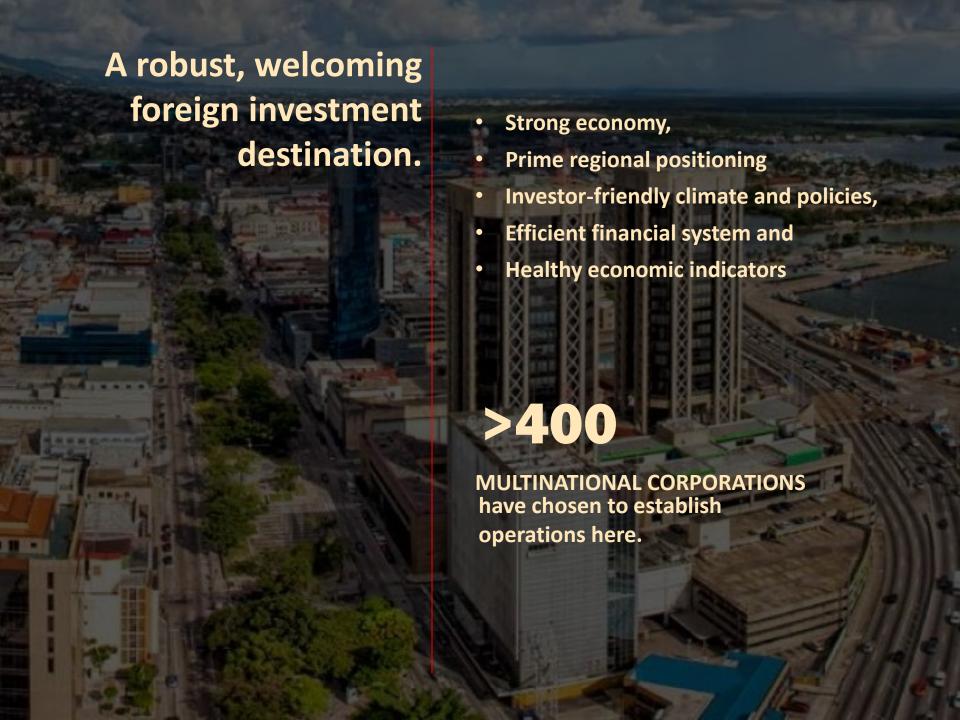
#### **Pre-Investment**

Secure investment interest
Site Visit, RFIs
Project incentives
Assist in finding property
Value chain advisory

#### **Post Investment**

Aftercare
Resolve bottlenecks
Create business linkages
Identify new opportunities
Expansion approvals







#### **Country Facts**







(World Bank, 2019)









Time Zone **GMT-4** 



<sup>Area</sup> **5,131 km<sup>2</sup>** 

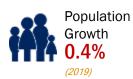






DR. THE HONOURABLE **KEITH ROWLEY** 











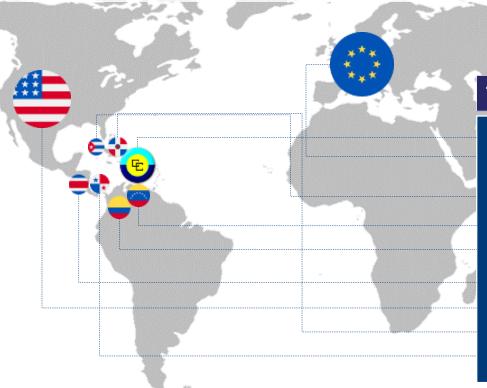






#### **Country Facts**

Major Exports: Crude Oil, Liquefied Natural Gas, Asphalt, Petrochemicals(Methanol, Urea, Ammonia)



#### TRADE AGREEMENTS

- CARICOM Common Market
- CARICOM/ EU Economic Partnership Agreement
- CARICOM / Cuba
- CARICOM/Venezuela
- CARICOM/Colombia
- CARICOM/Costa Rica
- CARICOM/USA
- CARICOM/Dominican Republic
- Trinidad and Tobago/Panama (Partial Scope Agreement)



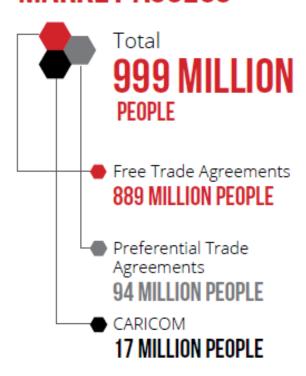






#### **Country Facts**

### TRINIDAD AND TOBAGO: MARKET ACCESS



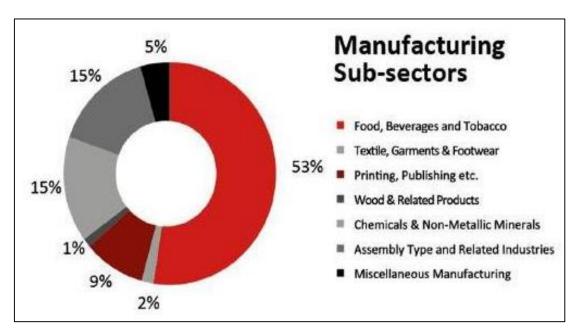
Trinidad & Tobago has bilateral Investment Treaties with the following countries:

- Canada
- China
- Cuba
- France
- Germany
- Korea
- Mexico
- Spain
- Switzerland
- United Kingdom
- United States of America



#### The Market (Manufacturing)

- 3rd largest contributor to Gross Domestic Product (GDP) after Energy and Services.
- 7 distinct sub-industries.
- The largest sub-industry includes the production of alcoholic beverages, carbonated beverages, juices, cereals, chocolate, confectionery, canned foods, baked goods and tobacco products.
- Over 11,000 people are employed in Food, Beverages and Tobacco, with approx. 270 registered manufacturers.



Products made in T&T can be found on the shelves of households throughout CARICOM.

#### **Electrical Rates**

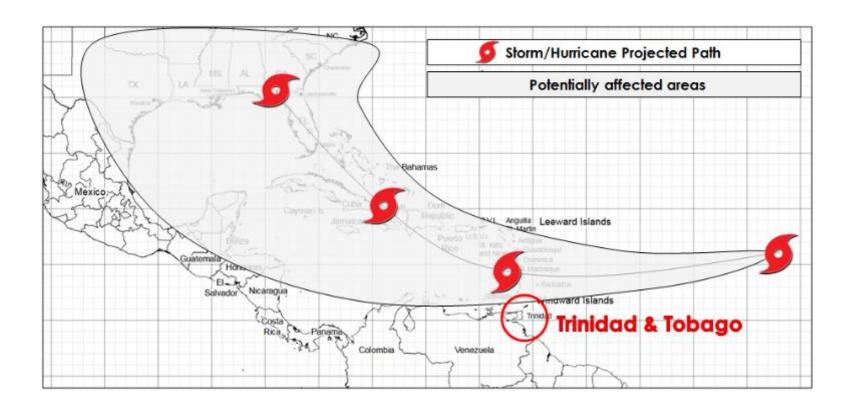
Industrial Rates – D1 (small industrial) 50-350kVA	TT\$	US\$
Minimum Bill	50.00	7.35
Demand Charge	50.00	7.35
Energy Charge per kWh	0.2	0.03
Industrial Rates – D2 (medium industrial) 350– 4,000kVA		
Minimum Bill	50.00	7.35
Demand Charge	50.00	7.35
Energy Charge per kWh	0.22	0.03
Industrial Rates – D3 (large industrial) 4,000 – 25,000kVA		
Minimum Bill	42.50	6.25
Demand Charge	42.50	6.25
Energy Charge per kWh	0.18	0.03
Industrial Rates – D4 (very large industrial) 4,000 – 25,000kVA		
Minimum Bill	40.00	5.88
Demand Charge	40.00	5.88
Energy Charge per kWh	0.17	0.03

Trinidad and Tobago is recognized as the location offering the best cost effectiveness in the Caribbean and Central America Regions.

#### **Comparative Cost of Utilities**

Comparative Costs of Utilities (US\$)	Electricity (kWh)	Water (Cubic Meter)	Prepaid Mobile (2019 Monthly)	Fixed Broadband (2019 Monthly)
Trinidad and Tobago	0.05	0.56	14.70	20.97
Barbados	0.27	3.89	26.61	42.50
Jamaica	0.23	1.42	4.42	26.67
El Salvador	0.18	4.58	11.10	25.00
Honduras	0.21	4.86	15.85	34.00
Costa Rica	0.21	2.75	5.00	17.16
Mexico	0.07	1.47	3.98	18.14
Panama	0.20	0.34	8.40	31.95
Guatemala	0.16	0.75	26.86	23.81
Colombia	0.14	1.13	7.13	21.62
Brazil	0.13	2.50	13.68	10.92
Dominican Republic	0.14	0.98	-	-
Guyana	0.29	0.03	-	31.77
Nicaragua	0.24	0.40	30.05	32.19
Source	Source: www.globalpetrolprices.com 2020	fDi Intelligence 2018	2019 International Telecommunications Union (ITU)	2019 International Telecommunications Union (ITU)

#### **Safest Location in the Caribbean from Hurricanes**



Most named storms and hurricanes progress north of the islands of Trinidad and Tobago which lie just within the southern fringes of the Atlantic Hurricane Belt. As a result there is a lower risk for these type of events than on neighbouring islands. Resident businesses therefore benefit from greater costs savings and fewer operational disruptions.

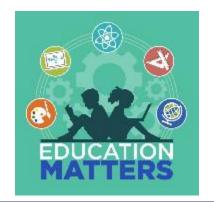
Over the last century only 3 hurricanes have affected Trinidad and/or Tobago.

#### Education

Trinidad and Tobago is considered one of the most educated countries in the World with a literacy rate exceeding 98%.

This exceptionally high literacy rate can be attributed, in part, to free tuition from Kindergarten (Pre-School) to University.

In addition, the Government of Trinidad and Tobago, via the Ministry of Education provides free transport, books and meals to primary and secondary school students.







#### Infrastructure







- Robust electrical infrastructure throughout Trinidad and Tobago.
- One of the lowest energy costs in the world.
- 6 Undersea fiber optic connections that provide a robust and redundant core infrastructure.
- Fiber optics distributed to almost 100% of populated areas.
- 52.2% Mobile Internet Penetration and 160% mobile Cellular penetration.
- 3rd for port capacity in the English-speaking Caribbean.
- Over 20 Industrial Parks and 1 Science and Technology Park
- 2nd most developed road network in the English-speaking Caribbean.
- 2 international airports with 40 direct daily flights to major international cities.
- Air and Sea Bridge connecting both islands and a water taxi service connecting both cities.







#### The Phoenix Park Industrial Estate

The first 5G Industrial Park in Latin America and the Caribbean.

#### **AVAILABLE FOR LEASE**

FACTORY SHELLS 50,000 sq. ft. per shell

76 & LAND LOTS for Light Industrial Activity

2 ###

LEASABLE LOTS
for Commercial Activity

Located on 144 acres of land in Central Trinidad

# Benefits of Operating at the Park



#### Easy Access To Markets

10 minutes away from the country's 2<sup>nd</sup> largest port – the Port Point Lisas



Modern Park Infrastructure

#### 5 minutes away from the Point Lisas Industrial Estate

103 companies are located here, mainly petrochemicals such as methanol, ammonia and urea.

**5G** 

#### Increased data capture

Increase the number of devices that can be connected in your production facility & get real-time data capture.

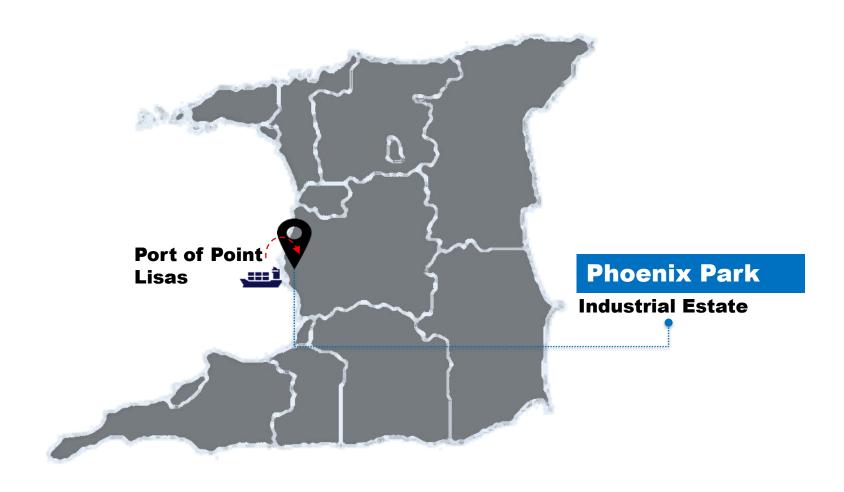


**Competitive Lease Rates** 

Modern facilities provided for each lot.

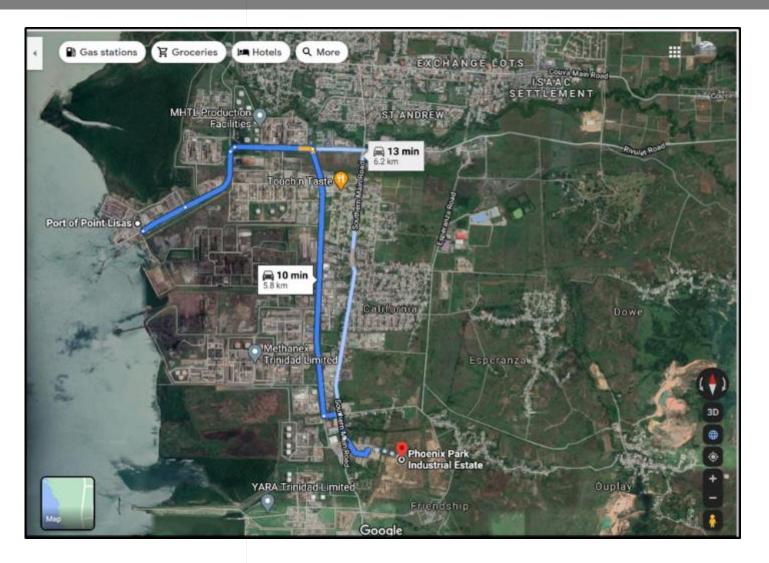
Factory Shells @ USD 0.50 per sq. ft. per month (1st year free) Land Lots @ USD15,800 per acre per annum

#### **Strategically Located**



Ideal for exporters and distributors

#### **Location of Port to Phoenix Park Industrial Estate**



Port Point Lisas is approximately 6.2 kms from the Phoenix Park Industrial Estate.

#### Port Point Lisas – Gateway to the Americas



Point Lisas Industrial Port Development Corporation (Plipdeco)



LOCATION 32KM

South of Capital -Port of Spain



**MAXIMUM VESSEL SIZE** 

>500FT in length





**Nos. of BERTHS** 

6

Commercial berths



MULTI-PURPOSE

Cargo facility
Operating 24/7

#### **Ultra-Reliable 5G Network Coverage**



- TSTT and Huawei will build two 5G sites An alternative to traditional networking.
- Improves connectivity:
  - Ability to use 5G fixed wireless access and access broadband without the need to install cables – faster manufacturing processes
- Ultra-reliability:
  - Multiple devices can be connected at the same time carrying large amounts of data
  - More reliable and secure than Wi-Fi
  - Real-time data capture

#### **Modern Park Infrastructure**







- Zoned areas per industry type
- Asphaltic concrete road network
- Covered drains with adequate retention ponds
- Underground electrical and telecommunication infrastructure leading to each of the lots
- Potable water supply
- Sewer collection system
- Wastewater treatment plant
- Natural gas supply (to approx. 41 lots)
- LED street lights
- Boundary high security fencing, a security surveillance system and controlled primary and security entry/exit

#### **Competitive Lease Rates – Land Lots**



USD 15,800

Lot sizes range from 0.5 to 2.1 acres and 10 acres





#### Year 1 - Rent FREE

**Year 2** - US\$0.50 per sq.ft, per month (TT\$3.37)

**Years 3 & 4** - US\$0.58 per sq.ft, per month (TT\$3.91)

**Year 5** - US\$0.63 per sq.ft, per month (TT\$4.25)

**Year 6** - US\$0.65 per sq.ft, per month (TT\$4.38)

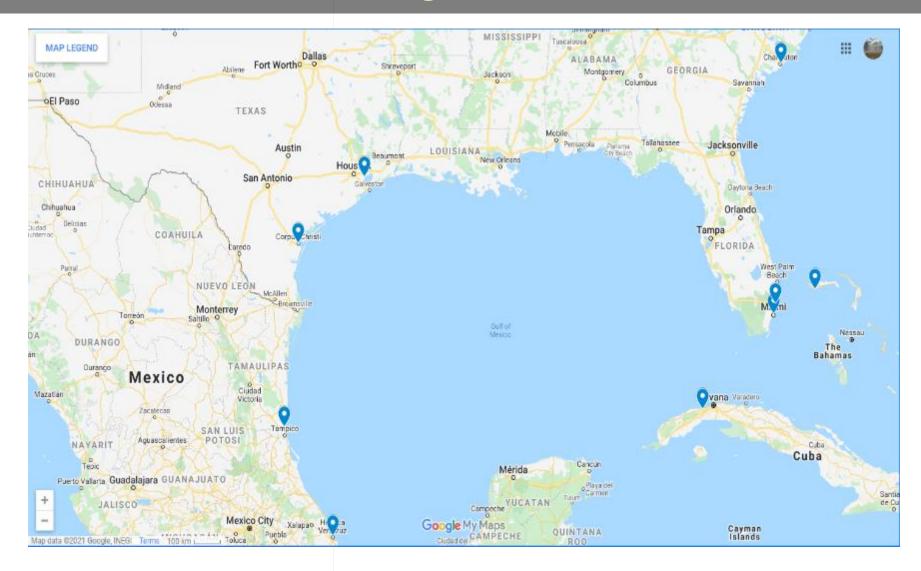
Additional Value Added Tax and Common Maintenance charges will apply.

#### **Access to Caribbean Regional Ports**

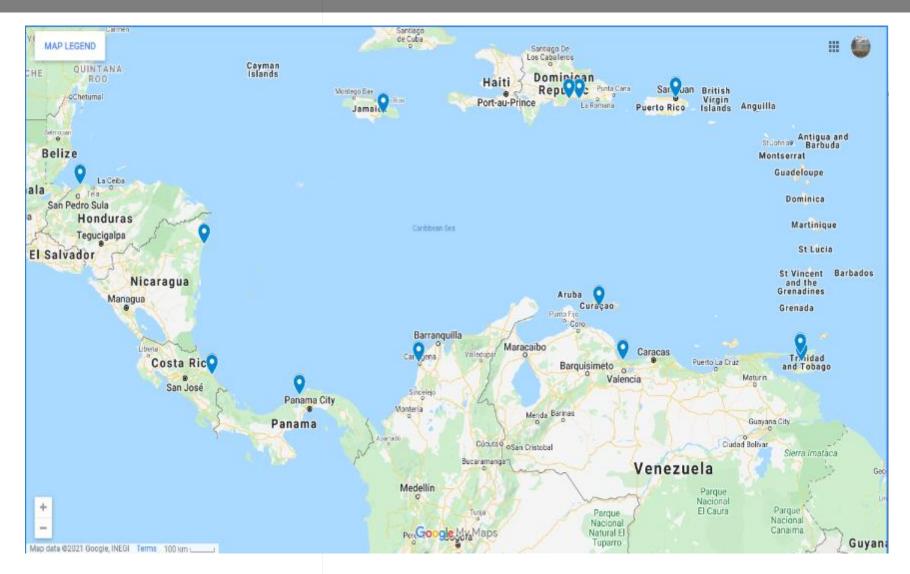


Trinidad and its two ports of Port of Spain and Point Lisas lie within the Caribbean Transshipment Triangle, a geographical region where all of the region's transshipment activity occurs.

#### Access to Caribbean Regional Ports - Northern Basin



#### Access to Caribbean Regional Ports (Cont'd)





#### **Fiscal Incentives**

Under the Provisions of the Fiscal Incentives Act, a company can benefit from exemptions on:



Customs duties on the construction of an approved project



Value Added Tax



Income tax on dividends or other distribution, other than interest, out of profits or gains derived from the manufacture of the approved product during the tax holiday period.

Fiscal Incentives are benefits granted to large scale manufacturers under the provisions of the Fiscal Incentives Act Chapter 85:01 (as amended). Projects qualifying for fiscal incentives normally fall within one of the five classifications outlined in the Act.

# Allowances to the Manufacturing Sector



An approved Small Company
Status is a designation
granted to a Limited Liability
Company, allowing it to
derive a tax relief for a period
of five (5) years under the
Corporation Tax Act, Chapter
75:02 (as amended), in the
form of a tax credit.

### **Approved Small Company Status**



Where a person carrying on a trade incurs capital expenditure on the provision of machinery or plant for the purposes of that trade, there shall be made to him, for the year of assessment in the basis period for which the expenditure is incurred, an allowance (in this Part referred to as "an initial allowance") equal to 90% of the expenditure incurred in the provision of machinery and plant for the purposes of that trade. Chap. 85:04 Income Tax (In Aid of Industry) Act.





# Contact Mr. Sekou Alleyne, President, InvesTT to discuss the investment opportunities in Trinidad & Tobago.

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